The Ultimate Guide to the

DRUG ENFORCEMENT ADMINISTRATION (DEA)

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TABLE OF CONTENTS

A. INTRODUCTION
B. DRUG ENFORCEMENT ADMINISTRATION (DEA) OVERVIEW
   a) WEBSITE
   b) LEADERSHIP
   c) BUDGET
   d) PERSONNEL
   e) MISSION
   f) VISION
   g) STRATEGIC GOALS AND OBJECTIVES
   h) ROLES AND RESPONSIBILITIES
C. DEA PROGRAMS
D. MAJOR IT PROGRAMS
E. ORGANIZATION
F. ORGANIZATIONAL ANALYSIS
   a) Office of Information Systems (SI)
   b) Information Security Section (ISI)
G. ACQUISITION AND PROCUREMENT
   a) DEA Acquisition Overview
   b) Contracts and Contracting
   c) DEA Office of Acquisition Management (FA)
H. CONTRACTORS AND SUBCONTRACTORS
I. POINTS OF CONTACT (POCS)
   a) IT Officials
   b) IT Officials - Vacant Positions
   c) IT Officials - Person Could Not Be Identified
   d) Contract Specialists / Contracting Officers
J. LIST OF ACRONYMS
K. BIBLIOGRAPHY
A) INTRODUCTION

The Drug Enforcement Administration (DEA) FY15 budget of $2,937 million constitutes 11% of the total Department of Justice (DOJ) FY15 budget of $26,227.4 million. The DEA FY15 information technology (IT) budget of $261.0 million constitutes 9.9% of the total DOJ FY15 IT budget of $2,636.7 million.

DEA’s FY15 IT spending ranks fourth among DOJ agencies behind the Federal Bureau of Investigation (FBI) with $1,049.6 million, General Administration (GA) with $756.0 million, and Legal Activities and U.S. Marshals Service (USMS) with $268.1 million.

As both a law enforcement agency and one of the 16 agencies that comprise the U.S. intelligence community (IC), it should not be surprising that information on DEA in general – and especially relating to DEA’s information technology – is difficult or near impossible to find, or simply unavailable, incomplete, out of date, or scattered around in unrelated pieces – or all of the above.

This publication, which is modestly entitled “The Ultimate Guide to the Drug Enforcement Administration (DEA),” is the result of intensive research to find that information and connect the dots and assemble the puzzle pieces concerning DEA’s information technology activities. It is intended to provide a one-stop shop of comprehensive and actionable intelligence for government IT contractors who want to help DEA function smoothly and cost-effectively and solve its many problems.

Based mostly on open-source, online research, this 169-page document provides a wealth of strategic, tactical, and actionable intelligence for contractors seeking to do business (or seeking to expand existing business) at DEA. Much of the intelligence provided in these pages either cannot be found in any other source – or it cannot be found in any one source. That includes 119 points of contact (POCs), 107 of whom are senior officials focused on IT or who have IT responsibilities, and 12 of whom are contracting officers focused on IT procurement.

The Guide is written in bullet format to enable users to easily copy and paste relevant sections into PowerPoint presentations for their business development, sales, and marketing activities.

By the numbers, the Guide identifies 170 offices at DEA. Out of this total, eight (8) offices come under the Office of Information Systems (SI); four (4) offices come under the Information Security Section (ISI); six (6) offices come under the Office of Investigative Technology (ST); and three (3) offices come under the Diversion Technology Section (ODT). The Guide also contains 35 organizational charts.

This Guide is the result of “best effort” research and analysis. Given the limitations of open-source research directed at a largely opaque federal agency that is both a law enforcement agency and an intelligence agency involved in mostly very sensitive functions and activities, the Guide may contain incomplete or dated information. We plan to fill in those gaps and make any corrections, where necessary, in future updates as more information becomes available. We welcome any and all feedback from users and readers in order to make this a better and more accurate Guide.
The following are capsule summaries of what is contained in the major sections of the Guide:

**Drug Enforcement Administration (DEA) Overview**
The DEA Overview provides a capsule summary of DEA, ready for copying and pasting into any PowerPoint presentation. It includes the top DEA leadership (including their complete titles and their contact information); DEA’s total and IT budgets for FY10 - FY16; a summary breakdown of DEA personnel; and an overview of DEA’s roles and responsibilities.

**Major IT Programs**
The Major Programs chapter provides analysis of all the Exhibit 53 and Exhibit 300 VA programs, including five years (FY12-FY16) of budgets (including DME and Steady State breakdowns), extensive highlights of each program, program offices responsible for each program, and up to four (4) related points of contact (POC). The chapter also provides a consolidated spending spreadsheet of program spending for FY12-FY16.

**Organization**
This section provides a hierarchical listing of all the DEA offices that could be found, identified, located, and/or uncovered. It includes the Office of Information Systems (SI) and the Information Security Section (ISI).

**Organizational Analysis**
This section provides, in most cases, intelligence on each offices responsibilities, roles, functions, missions, and programs; the office’s location in the organizational food chain; and links to relevant offices and programs. It also provides key points of contact (if they could be found) and their complete (parent-child) job titles, as well as their contact information. When a POC could not be identified the complete job title is provided as a place-holder for when the person may be identified in the future or by the reader.

**Acquisition and Procurement**
The Acquisition and Procurement segment analyzes DEA’s information technology procurement landscape and organizations. It provides valuable intelligence on DEA’s procurement priorities and do’s and don’ts for contractors, particularly small businesses.

**Contractors and Subcontractors**
This provides a consolidated, alphabetical list of the 27 contractors and subcontractors contained in the Guide, with the activities and/or contracting relationships mentioned in the Guide. Each contractor name is also linked to its website.

**Points of Contact**
This section provides four consolidated lists. The first list contains all the 107 senior POCs identified in the Guide, including full titles and phone numbers (when available) and email addresses. The next list includes five (5) senior positions that have been identified as still vacant, as of June 2015. Another list provides 68 positions (with full titles) that are contained in the Guide but for whom POCs could not be identified. The fourth list contains 12 contracting officers / contracting specialists who are responsible for IT procurement at DEA and who work with the IT-related officials on procurement initiatives and contract activities.

**List of Acronyms**
This chart contains a consolidated alphabetical list of the 223 acronyms and their definitions that are used in this guide. It can function as a glossary of the acronym-laden jargon used by DEA and contractors, particularly related to information technology, procurement, and contracting.

**Bibliography**
The bibliography provides – in descending chronological order – the 133 documents used as source materials for the Guide. These documents include reports, memorandums, budget documents, planning documents, organizational manuals, system manuals, annual reports, PowerPoint presentations, media
articles, GAO reports, OIG reports, Congressional testimonies, press releases, speeches, interviews, case studies, statements of work, contract award announcements, requests for quotation (RFQs), requests for proposal (RFPs), requests for information (RFIs), solicitation documents, business requirements documents, spreadsheets, privacy impact assessments (PIAs), yearbooks, fact sheets, briefings, handbooks, and brochures. In addition to these documents, extensive intelligence was acquired from thousands of websites (including, of course, the DEA website), job announcements, online resumes, and from LinkedIn.

About the Author
Mark Kagan is President of Panoptes Intelligence, LLC. He is a long-time analyst of the IT and government contracting arenas, having worked as a Principal Consultant at FedSources (now part of Deltek GovWin); Research Manager at IDC - Government Insights; and Principal Consultant at immixGroup. He has also been Director of Research at NTT-DATA Federal (formerly Keane Federal) and a Defense Analyst at Jane’s Information Group, as well as an independent consultant for numerous government contractors. Mark began his career as an intelligence analyst at the Department of Defense and subsequently worked as a journalist covering the government and technology fields.

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B) DRUG ENFORCEMENT ADMINISTRATION (DEA) OVERVIEW

a) WEBSITE
i) http://www.dea.gov/index.shtml

b) LEADERSHIP
i) Chuck Rosenberg, Administrator (Acting), Drug Enforcement Administration (DEA), Department of Justice (DOJ); Tel: [redacted]; Email: [redacted]
ii) Vacant (as of May 2015), Deputy Administrator, Drug Enforcement Administration (DEA), Department of Justice (DOJ); Tel: [redacted]; Email: N/A
iii) Christina K. Sisk, Chief Financial Officer (CFO) (Acting) and Deputy Assistant Administrator, Office of Acquisition Management (FA), Financial Management Division (FC), Drug Enforcement Administration (DEA), Department of Justice (DOJ); Tel: [redacted]; Email: [redacted]
iv) Diane E. Filler, Assistant Administrator (Acting), Human Resources Division (HR), Drug Enforcement Administration (DEA), Department of Justice (DOJ); Tel: [redacted]; Email: [redacted]
v) Jay B. Bergman, Assistant Administrator, Intelligence Division (NC), Drug Enforcement Administration (DEA), Department of Justice (DOJ); Tel: [redacted]; Email: [redacted]
v) Preston L. Grubbs, Assistant Administrator, Operational Support Division (SC), Drug Enforcement Administration (DEA), Department of Justice (DOJ); Tel: [redacted]; Email: [redacted]
vii) Jack Riley, Assistant Administrator / Chief of Operations, Operations Division (OC), Drug Enforcement Administration (DEA), Department of Justice (DOJ); Tel: [redacted]; Email: [redacted]
viii) Christopher T. Tersigini, Assistant Administrator / Special Agent in Charge (SAC), Special Operations Division (SOD), Drug Enforcement Administration (DEA), Department of Justice (DOJ); Tel: [redacted]; Email: [redacted]

c) BUDGET

<table>
<thead>
<tr>
<th></th>
<th>FY10 (Actual)</th>
<th>FY11 (Actual)</th>
<th>FY12 (Actual)</th>
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<th>FY15 (Enacted)</th>
<th>FY16 (Request)</th>
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<td>$254</td>
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FY 2015 Budget Request by Decision Unit
Total: $2,882M

FY 2016 Budget Request by Decision Unit
Total: $3,008M
d) PERSONNEL

<table>
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<tr>
<th>FTEs (Year-by-Year)</th>
<th>FY13</th>
<th>FY14</th>
<th>FY15</th>
<th>FY16 (Request)</th>
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<td>Intelligence Analysts</td>
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<td>1,016</td>
<td>1,014</td>
<td>1,018</td>
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</table>

e) MISSION

i) To enforce the controlled substances laws and regulations of the United States and bring to the criminal and civil justice system of the United States, or any other competent jurisdiction, those organizations and principal members of organizations, involved in the growing, manufacture, or distribution of controlled substances appearing in or destined for illicit traffic in the United States

ii) To recommend and support non-enforcement programs aimed at reducing the availability of illicit controlled substances on the domestic and international markets

f) VISION

i) Disrupt and dismantle the major drug trafficking supply organizations and their networks – including organizations that use drug trafficking proceeds to fund terror

ii) Attack the financial infrastructure of drug trafficking organizations

iii) Prevent the diversion of pharmaceutical controlled substances and listed chemicals from legitimate channels, including the Internet, while ensuring an adequate and uninterrupted supply for medical, commercial and scientific needs

iv) Enhance the collection and sharing of intelligence to predict shifts in trafficking trends, to identify all components of the major drug supply organizations, and to support counter-terrorism

v) Strengthen partnerships with our domestic and foreign law enforcement counterparts to maximize the impact of our worldwide operations

vi) Support drug demand reduction initiatives and provide assistance to community coalitions and drug prevention officials

vii) Develop future DEA leaders who reflect the richness of diversity in America

g) STRATEGIC GOALS AND OBJECTIVES

i) Goal 1

1) Prevent terrorism and promote the nation’s security consistent with the rule of law

(a) Prevent, disrupt, and defeat terrorist operations before they occur by integrating intelligence and law enforcement efforts to achieve a coordinated response to terrorist threats

(b) Prosecute those involved in terrorist acts.

(c) Investigate and prosecute espionage activity against the United States, strengthen partnerships with potential targets of intelligence intrusions, and proactively prevent insider threats

(d) Combat cyber-based threats and attacks through the use of all available tools, strong public-private partnerships, and the investigation and prosecution of cyber threat actors

ii) Goal 2

1) Prevent crime, protect the rights of the American people, and enforce federal law

(a) Combat the threat, incidence, and prevalence of violent crime by leveraging strategic partnerships to investigate, arrest, and prosecute violent offenders and illegal firearms traffickers

(b) Prevent and intervene in crimes against vulnerable populations and uphold the rights of, and improve services to America’s crime victims
(c) Disrupt and dismantle major drug trafficking organizations to combat the threat, trafficking, and use of illegal drugs and the diversion of licit drugs
(d) Investigate and prosecute corruption, economic crimes, and transnational organized crime
(e) Promote and protect American civil rights by preventing and prosecuting discriminatory practices
(f) Protect the federal fisc and defend the interests of the United States

h) ROLES AND RESPONSIBILITIES
   i) Responsible for investigation and preparation for the prosecution of major violators of controlled substance laws operating at interstate and international levels
   ii) Responsible for investigation and preparation for prosecution of criminals and drug gangs who perpetrate violence in our communities and terrorize citizens through fear and intimidation
   iii) Manages a national drug intelligence program in cooperation with federal, state, local, and foreign officials to collect, analyze, and disseminate strategic and operational drug intelligence information
   iv) Responsible for seizure and forfeiture of assets derived from, traceable to, or intended to be used for illicit drug trafficking
   v) Enforces the provisions of the Controlled Substances Act as they pertain to the manufacture, distribution, and dispensing of legally produced controlled substances
   vi) Responsible for coordination and cooperation with federal, state, and local law enforcement officials on mutual drug enforcement efforts and enhancement of such efforts through exploitation of potential interstate and international investigations beyond local or limited federal jurisdictions and resources
   vii) Responsible for coordination and cooperation with federal, state, and local agencies, and with foreign governments, in programs designed to reduce the availability of illicit abuse-type drugs on the United States market through non-enforcement methods, such as crop eradication, crop substitution, and training of foreign officials
   viii) Responsible, under the policy guidance of the Secretary of State and U.S. ambassadors, for all programs associated with drug law enforcement counterparts in foreign countries
   ix) Carries out liaison with the United Nations, Interpol, and other organizations on matters relating to international drug control programs
   x) DEA has 221 domestic offices in 21 divisions throughout the United States
   xi) Foreign collaboration
      (1) DEA has the largest federal criminal law enforcement presence overseas, with 83 offices in 62 countries
      (2) Works closely with host governments in assessing drug threats, gathering drug-related intelligence, and targeting major drug-trafficking organizations
(3) Office of Special Intelligence (NS)

(a) Leadership
(i) Willard Bond Wells, Jr., Deputy Assistant Administrator, Office of Special Intelligence (NS), Intelligence Division (NC), Drug Enforcement Administration (DEA), Department of Justice (DOJ); Tel: [redacted]; Email: [redacted]

(b) Roles and Responsibilities
(i) Produces intelligence products which provide field and headquarters offices with detailed and comprehensive analyses of international and national communication structures used by major drug trafficking organizations, as well as drug-related financial and/or terrorist organizations, in the conduct of their illegal activities
1. Includes, primarily, support to ongoing investigations and identification of previously unknown communication networks used by traffickers and their related criminal enterprises

(c) Organization

Office of Special Intelligence (NS)

- Data Management Section (NSD)
- Document and Media Exploitation Section (NSE)
- Investigative Support Section (NSI)
- Operational Support Section (NSO)
- Technical Support Section (NST)

(i) Data Management Section (NSD)
1. Data Development Unit (NSDD)
(ii) Document and Media Exploitation Section (NSE)
(iii) Investigative Support Section (NSI)
(iv) Operational Support Section (NSO)
(v) Technical Support Section (NST)
1. Merlin Project Unit (NSTM)

(d) Organizational Analysis
(i) Data Management Section (NSD)
1. Leadership
   a. Cheryl E. Hooper, Section Chief, Data Management Section (NSD), Operational Support Section (NSO), Office of Special Intelligence (NS), Intelligence Division (NC), Drug Enforcement Administration (DEA), Department of Justice (DOJ); Tel: [redacted]; Email: [redacted]
   2. Roles and Responsibilities
      a. Applies a wide range of qualitative and quantitative methods to assess and improve management effectiveness and productivity
      b. Reviews, advises on, and conducts complex analyses, evaluations, or investigations in support of programs, systems, and processes

NOTE: This is a very brief sample. Office descriptions may also contain additional information and analysis on any or all of the following categories: Location, Budget, Personnel, Mission, Vision, Challenges, Priorities, Programs, Technologies, Contractors and Subcontractors.
Office descriptions may also contain links to other parts of the Guide that have associated information to allow readers to move around the Guide more easily and to show the relationships between different offices and programs. For example, the Document and Media Exploitation Section (NSE) is also covered in the analysis of the DEA Document and Media Exploitation (DDOMEX) Exhibit 53 Non-Major Program in the Major Programs section of the Guide.

Excerpt from Major Programs section: Example of Exhibit 53 program analysis

A) DEA Modernization Office of Diversion (MOD)

a) Website
   i) N/A (Non-Major Program)

b) Program Office
   i) Diversion Technology Section (ODT), Office of Diversion Control (OD), Office of Operations Management (OM), Operations Division (OC)

c) POCs
   i) Bernard A. Carpenter, Section Chief (Acting), Diversion Technology Section (ODT), Office of Diversion Control (OD), Office of Operations Management (OM), Operations Division (OC), Drug Enforcement Administration (DEA), Department of Justice (DOJ); Tel: Email: 
   ii) Noel D. Goretsas, Deputy Section Chief (Acting) and Chief, Hardware Support and Development Team, Diversion Technology Section (ODT), Office of Diversion Control (OD), Office of Operations Management (OM), Operations Division (OC), Drug Enforcement Administration (DEA), Department of Justice (DOJ); Tel: Email: 

d) Overview
   i) This initiative is a consolidation of programs in the FY16 Exhibit 53s
   ii) The DEA Modernization Office of Diversion (MOD) initiative modernizes the information systems used for oversight and regulation of the manufacturing, distributing, prescribing, and dispensing of controlled substances and listed chemicals used for legitimate purposes to prevent diversion for illicit purposes.
   iii) MOD activities include: core system component analysis; design, development and maintenance; application and Web development; test and evaluation; operations implementation and transition

e) Budget

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<th>DEA Modernization Office of Diversion (MOD)</th>
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